

**WAYNE COUNTY WATER AND SEWER AUTHORITY
BOARD MEETING MINUTES**

Meeting of: January 23, 2018

Location: Wayne County Water & Sewer Authority Operations Center, Walworth, New York

Present: LaVerne Blik, Jean Johnson, Robert Hutteman, David Scudder, Dan LaGasse, Mark Humbert, William Hammond, Donald Ross

Absent: Rick Stevens

Advisors Present: Michael Howard, General Counsel

Staff Present: Martin J. Aman, Executive Director
Jason Monroe, Director of Operations
Demaris Verzulli, Secretary of the Meeting
Sheryl LaDelfa, Accounting Manager (Financials portion only)

Visitors: None

Chairman LaVerne Blik called the meeting to order at 4:00 p.m.

I. Election of Officers: Mr. Blik turned the meeting over to Mr. Howard for the annual election of officers.

Mr. Howard reported that the nominating committee has recommended the slate of officers for 2018 as LaVerne Blik, Chairman; Robert Hutteman, Vice Chairman; David Scudder, Secretary and Jean Johnson, Treasurer. He asked for a motion to appoint that slate of officers. After due discussion and deliberation, Mr. LaGasse moved, Mr. Hammond seconded, and all members present unanimously approved the following resolution:

RESOLVED, that the following slate of officers of the Authority be appointed for 2018:
LaVerne Blik, Chairman; Robert Hutteman, Vice Chairman; David Scudder, Secretary;
Jean Johnson, Treasurer.

Mr. Howard then turned the meeting over to the Chairman, Mr. Blik.

ii. Chairman's Report

Adoption of Minutes: Ms. Verzulli informed the board that a correction must be made to a resolution in the version of the December minutes the board members had received for approval. The document regarding the Regional Water Tank project signed by the Authority and the six participating towns was incorrectly referred to as an Intermunicipal Agreement (IMA) whereas the document is actually a Memorandum of Understanding (MOU.) Also, it will be extended by Addendum No. 1 as opposed to the original document being amended. Mr. Hutteman moved, Mr. Scudder seconded and all members present approved the following resolution:

RESOLVED, that the corrected minutes of the December 19, 2017 meeting of the Wayne County Water and Sewer Authority be accepted with no changes.

Correspondence: None

Designate WA Official Newspapers for 2018

It was agreed that the Authority will continue in 2018 to use the Times of Wayne County and Lakeshore News as the legal papers for the Authority. Mr. Humbert moved, Mr. Ross seconded and all members present unanimously approved the following resolution:

RESOLVED, that the Wayne County Water & Sewer Authority is directed to designate the legal papers as the Times of Wayne County and the Lakeshore News for the year 2018. Ms. VanDame is to be directed to notify the papers and place an ad to notify the public.

2018 Meeting Schedule

Mr. Blik asked all members what their preference was for the regular Board meetings for the upcoming year. All members present agreed to keep the 4th Tuesday of each month at 4:00 p.m. for the scheduled meetings. Mr. Hutteman moved, Ms. Johnson seconded and all members present unanimously approved the following resolution:

RESOLVED, that the regular Board meetings of the Wayne County Water & Sewer Authority will take place on the 4th Tuesday of each month at 4:00 p.m. Ms. VanDame is to be directed to notify the public with an ad in the legal papers.

Discuss Committees & Committee Assignments

Mr. Aman reported that there is a vacancy on the Audit Committee. After due discussion and deliberation, Mr. LaGasse moved, Mr. Hutteman seconded and all members present unanimously approved the following resolution:

RESOLVED, that Donald Ross be appointed to the Audit Committee.

After due discussion and deliberation, Mr. Hutteman moved, Mr. LaGasse seconded and all members present unanimously approved the following resolution:

RESOLVED, that the memberships of the board members in the Audit, Finance and Governance Committees be extended for one year.

Review/Adopt Engineering Services Rate Schedule

Mr. Aman presented to the Board the Standard Hourly Rate Schedule from MRB Group, the Authority's engineering firm. After reviewing the schedule, Mr. Scudder moved, Mr. Hammond seconded and all members present unanimously approved the following resolution:

WHEREAS, the Authority has determined that it is in the best interest of the Authority to continue its engagement of the firm of MRB | group, Engineering, Architectural, Surveying, P.C. ("MRB Group") for engineering consulting it is therefore

RESOLVED, that the Executive Director of the Authority is hereby authorized and directed to accept the Standard Hourly Rate Schedule (a copy of which is attached hereto) providing for engineering services for 2018 with MRB Group as engineering consultants to the Authority.

Review/Adopt Legal Services Agreement

Mr. Aman presented the board with a letter clarifying and confirming the terms and conditions of Michael Howard's engagement as general legal counsel to the Authority. After due discussion and

deliberation, Mr. Humbert moved, Mr. LaGasse seconded and all members present unanimously approved the following resolution:

WHEREAS, the Authority recognizes the need to enter into written agreements for professional services including those of its legal counsel in order to determine the applicable contract period, the services to be provided and the basis for compensation of those services; and

WHEREAS, the Authority has determined that it is in the best interest of the Authority to continue and renew its contract with Michael A. Howard, Esq. on the terms set forth in the Engagement Agreement (a copy of which is attached hereto); it is therefore

RESOLVED, that the Executive Director of the Authority is hereby authorized and directed to execute the Engagement Agreement providing for legal services for 2018 with Michael A. Howard, Esq. as Legal Counsel to the Authority.

Mr. Aman reminded the board that the Authority has engaged Boylan Code as Special Counsel for litigation and employment law matters and he presented the board with a letter from Boylan Code clarifying and confirming the terms and conditions of Boylan Code's engagement as Special Counsel to the Authority. After due discussion and deliberation, Mr. Hutteman moved, Mr. LaGasse seconded and all members present unanimously approved the following resolution:

WHEREAS, the Authority recognizes the need to enter into written agreements for professional services including those of its legal counsel in order to determine the applicable contract period, the services to be provided and the basis for compensation of those services; and

WHEREAS, the Authority has determined that it is in the best interest of the Authority to continue and renew its contract with Boylan Code, LLP as Special Counsel to the Authority for employment law, litigation and other specified matters on the terms set forth in the Engagement Agreement (a copy of which is attached hereto); it is therefore

RESOLVED, that the Executive Director of the Authority is hereby authorized and directed to execute the Engagement Agreement providing for specified services for 2018 with Boylan Code, LLP as Special Counsel to the Authority.

Review/Adopt Systems Integrator Services Proposal

Mr. Aman presented to the Board a Services Proposal from Colacino Industries (Newark Electric), the Authority's designated professional SCADA/control system service provider, for related maintenance services. After due discussion and deliberation, Mr. Hutteman moved, Mr. Humbert seconded and all members present unanimously approved the following resolution:

WHEREAS, the Authority has determined that it is in the best interest of the Authority to continue its engagement of the firm of Colacino Industries as SCADA/control system service provider, including related maintenance services, it is therefore

RESOLVED, that the Executive Director of the Authority is hereby authorized and directed to accept the 2018 Services Proposal, including hourly rates (a copy of which is attached hereto) from Colacino Industries for miscellaneous SCADA maintenance services.

Adopt Wage Rate Schedule

At 4:14 p.m., after due discussion and deliberation, Mr. Hutteman moved, Mr. Scudder seconded and all members present unanimously approved the following resolution:

RESOLVED, that the Board adjourn into Executive Session for discussion with counsel in regard to salaries of particular persons.

At 4:32 p.m., after due discussion and deliberation, Mr. Scudder moved, Mr. Humber seconded, and all members present approved the following resolution:

RESOLVED, that the Board return to Open Session.

Mr. Scudder moved, Mr. Hammond seconded, and all members present unanimously approved the following resolution:

RESOLVED, that the Board adopt Schedule A, the Authority salary schedule for 2018, a copy of which shall be placed in the office of the Executive Director.

III. Treasurer's Report

Ms. Johnson presented the warrant and bills.

Mr. Hutteman left the meeting.

After due discussion and deliberation, Mr. Hammond moved, Mr. Humbert seconded and all members present unanimously approved the following resolution:

RESOLVED, that the following statements are hereby authorized and directed to the Treasurer for payment: Vouchers 18-01 to 18-192 totaling \$522,466.55.

Ms. Johnson presented the Financial Statements for the month of December. After due discussion and deliberation, Mr. Hammond moved, Mr. Scudder seconded and all members present unanimously approved the following resolution:

RESOLVED, that the Wayne County Water and Sewer Authority's Monthly Financial Statements for December 2017 be approved and accepted.

IV. Agenda Items

Update on Building Expansion

Mr. Aman reported that the building expansion construction is progressing on schedule. The move of the administrative staff into the new section is planned for mid-February. It may be necessary to hold board and committee meetings in an alternate location since the new conference room will be the temporary location of the administrative staff. There was discussion on ventilation of the basement and the electrical room.

Regional Wastewater Treatment Plant Roof Replacement

Mr. Aman reported that material specifications have been reviewed and approved by MRB Group. In addition, a 20-year warranty for water tightness has been negotiated with the contractor. The project is scheduled to start in March.

Regional Water Storage Tank Update

Mr. Aman reported that some irregularities with the boundary survey were successfully negotiated with the seller and the property owner to the south. The paperwork is ready to file tomorrow. The Phase I environmental report has been received with no issues reported. The last obstacle is the geotech report; Mr. Aman observed the geotech contractor there today unloading equipment. The report should be completed by the beginning of February. Mr. Aman also hopes to schedule a meeting soon with the project participants.

Mr. Howard reported that he had modified the Lateral Restrictions Resolution to clarify the definition of a subdivision and had obtained a model hardship application. Copies were distributed to the board. Mr. Howard recommended that a short form SEQR resolution be passed at the February meeting as well as adoption of the Lateral Restrictions Resolution.

Regional WWTP Feasibility Study Update

Mr. Aman reported that not a lot has changed in the past month. Nothing has been received from the EFC; there will be another meeting of the involved parties on February 8.

Arcadia WD #12 Construction Project

Mr. Monroe reported that the project is complete with the exception of some pressure control valve adjustments and the expected spring cleanup.

Port Bay Sewers Update

Mr. Aman reported that tonight is the public hearing in Wolcott to raise the bonding limit. This starts the estoppel period of the permissive referendum. All major easements have been obtained and the project can go forward when the bid is awarded, probably in March.

Village of Red Creek

Mr. Monroe reported that it was a relatively quiet month although there was a water main break on the same day as the scheduled hydrant repair, making a long day for the crews.

Town of Sodus Lease Update

Mr. Aman reported that the lease with the Town of Sodus has been signed with a three-year term.

Set Finance Committee Meeting

It is necessary that the Finance Committee meet to review the Investment Guidelines and Procurement Policy. After due discussion and deliberation, Mr. Humbert moved, Mr. Scudder seconded and all members present unanimously approved the following resolution:

RESOLVED, that a meeting of the Finance Committee of the Wayne County Water and Sewer Authority be scheduled at 3:45 p.m. prior to the February 27, 2018 board meeting.

CGI Communications Proposal

Mr. Aman reported that Wayne County is preparing a public relations campaign to focus on positive aspects of the county and its various businesses and services. This campaign will include Mr. LaGasse's company LaGasse Works. Citing previous discussions at board meetings about budgeting for public relations efforts, Mr. LaGasse referred CGI Communications, the company preparing the county campaign, to Mr. Aman. CGI has prepared a proposal to create a short upbeat video showcasing the Authority, suitable for inclusion on the county's and Authority's websites and use in promotional materials. This would be prepared utilizing Authority input and include consulting on website design. After due discussion and deliberation, Mr. Scudder moved, Mr. Hammond seconded and all members present unanimously approved the following resolution:

RESOLVED, that the Executive Director be authorized to contract with CGI Communications to prepare a public relations package for the Authority, in conjunction with the Wayne County promotional project, to include a video and website integration at a cost not to exceed \$5,000.

NLC Service Line Replacement Program

Mr. Aman reported that he had been approached by NLC (National League of Cities) about its program of providing residents with a warranty on their water service lines. NLC proposed that the Authority sign an agreement to provide NLC with a database of customers and suggest that the Authority is supportive of their program. Mr. Aman was surprised that the Onondaga County Water Authority (OCWA) has done this; the reasoning is that most of their loss is between the curb box and the meter, and customers would be more likely to repair a leaking service if it were covered by a warranty. WCWSA's policy is to request a repair if a leak is found, escalating eventually to turning off the customer's water if they don't comply. It was the consensus of the board to watch what happens with OCWA and contact other authorities to see if they had been approached by NLC.

Miscellaneous Meetings Report

Mr. Aman reported that he had a meeting with Lyons Supervisor Brian Manktelow and Highway Superintendent Jake Emmel to discuss forming a plan to replace lead water services which will be funded by the \$536,000 Lead Service Line Replacement Program grant. The Authority will not be doing the work but will offer assistance. Mr. Aman discussed the Department of Health requirement that the town decommission the abandoned wells adjacent to the out of service water plant. This is the town's responsibility but the Authority can offer guidance.

Mr. Aman reported that he was invited by the AWWA to participate in a workshop involving the 20th anniversary of the Drinking Water State Revolving Fund. He will attend this one-day workshop in February.

Monthly Report

Mr. Monroe presented a verbal monthly report. There were some difficult weekends with the cold weather and highway departments pushing back snow onto fire hydrants. Four were hit on the same road in Arcadia. There were some frozen meters and a couple of minor service leaks, one of which Mr. Aman discovered on his way to a family gathering on Christmas Day. Crews are focusing on lost water with Sodus, Lyons and the south of Macedon being specific areas being examined. Sewer operations are mainly maintenance; a blower at the Lyons wastewater plant has been sent overseas for repairs. Crews have been installing about one new water service each week.

There being no further business, upon a motion by Mr. LaGasse, seconded by Ms. Johnson, the meeting was adjourned at 6:05 p.m.

Attachments to these minutes:

1. MRB Group Standard Hourly Rate Schedule for 2018
2. Letter from Michael Howard clarifying and confirming the terms and conditions of his engagement as General Counsel to the Authority for 2018
3. Letter from Boylan Code, LLP clarifying and confirming the terms and conditions of the firm's engagement as Special Counsel to the Authority for 2018
4. Colacino Industries Services Proposal for 2018

Action Items:

1. Publish notice of Authority's legal newspapers
2. Publish notice of Authority's meeting schedule

Respectfully submitted by:

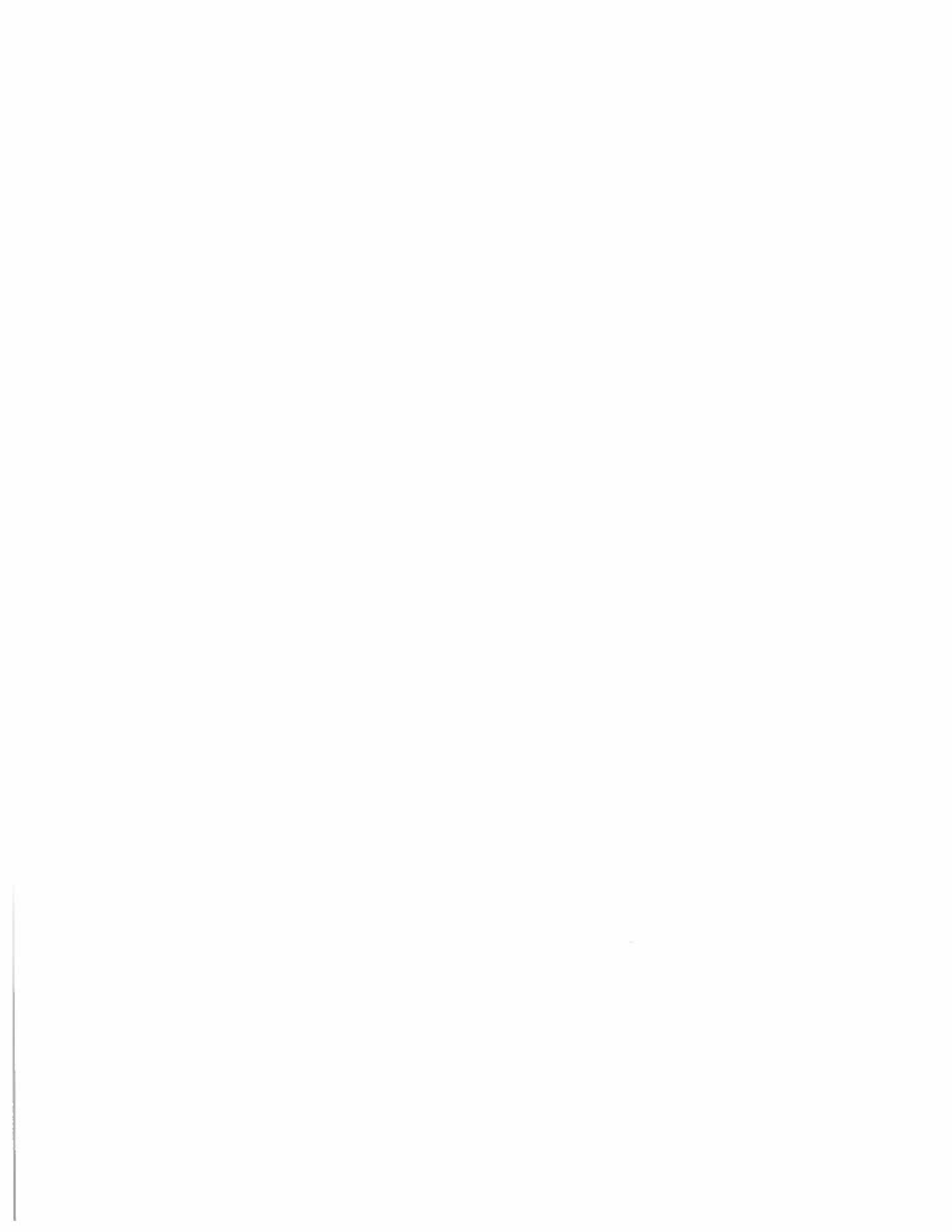


Demaris Verzulli, Secretary of the Meeting

Standard Hourly Rate Schedule 2018

<u>CATEGORY</u>	<u>RATE</u>
Principal Engineer	\$195.00
Senior Project Manager	\$168.00
Project Manager	\$160.00
Sr. Civil Engineer	\$155.00
Civil Engineer III	\$130.00
Civil Engineer II	\$120.00
Civil Engineer I	\$110.00
Senior Process Manager	\$105.00
Process Manager	\$95.00
Sr. GIS Analyst	\$105.00
Sr. Design Technician	\$105.00
Design Technician	\$70.00
Senior Architect.....	\$168.00
Associate Architect.....	\$115.00
Junior Architect.....	\$105.00
Senior Planning Associate	\$110.00
Planning Associate.....	\$100.00
Construction Administrator	\$80.00
Construction Facility Observation.....	\$90.00
Construction Utility Observation	\$85.00
Administrative Assistant	\$65.00
Reproduction Coordinator.....	\$65.00
Specialty Rate.....	\$180.00
Litigation.....	\$275.00

*RATES EFFECTIVE JANUARY 1, 2018 – DECEMBER 31, 2018



January 4, 2018

Martin J. Aman, Executive Director
Wayne County Water And Sewer Authority
3377 Daansen Road
Walworth, New York 14568

Dear Mr. Aman:

I am pleased to have the opportunity to continue to be of service to the Wayne County Water And Sewer Authority ("Authority") in my capacity as an attorney practicing independently from Boylan Code LLP ("Firm") and look forward to working with you, your staff and the Authority Board members during the current calendar year. I will do my best to provide the highest quality legal services in a responsive and efficient manner.

The purpose of this letter is to clarify and confirm the terms and conditions of my engagement as legal counsel to the Authority during 2018 for the services set forth herein.

Scope of Representation

I will act as general counsel to the Authority and will represent the Authority in connection with all legal matters including, without limitation, general corporate; statutory and regulatory compliance; environmental matters; procurement and contracting; compliance with SEQRA; FOIL and Open Meetings; permitting; and, all other matters requiring legal assistance, with the exception of litigation and employment law matters which will continue to be handled by the Firm, or another qualified firm ("Special Counsel") in the Authority's discretion.

I will be the attorney responsible for the representation and will be available, upon your request, to assist with the coordination of any matters assigned by you to Special Counsel, as needed from time to time. When questions or comments arise about my services, billings, or other aspects of my representation, please do not hesitate to contact me. It is important that you are satisfied with my services and responsiveness at all times.

Fees, Expenses and Billing Practice

I will bill for my services on the basis of actual time expended. As an accommodation to the Authority, I have agreed to limit my hourly rate through 2018 to \$250.00 per hour. Please note that this represents a substantial discount from my normal hourly rate (\$340.00) for similar services. I am pleased to offer this fee accommodation because of my longstanding relationship with the Authority since its formation and my commitment to assist the Authority in its mission to provide comprehensive water and sewer services to the residents of Wayne County on a cost effective basis.

In addition, I will limit my fees for attendance at the regularly scheduled monthly Authority meetings to a fixed cost of \$400.00 per meeting. All other meetings, including Authority meetings

Martin J. Aman, Executive Director
January 4, 2018
Page 2

other than the regularly scheduled monthly meeting will be billed based on my actual time expended at the hourly rate set forth above.

I generally render bills monthly, which will be due net thirty days. In addition to my fees, the Authority will be responsible for payment for disbursements and out-of-pocket expenses, incurred on your behalf. In addition, I charge \$1.25 per page for outgoing (but not incoming) faxes and \$.18 per page for copies. If I bind documents in connection with any matter I charge a flat fee of \$3.00 for each bound volume produced. Third party binding is billed at its actual cost to me. Mileage will be charged at the applicable IRS rate.

Please note that I charge a premium for time that involves electronic research due to the cost incurred for subscribing to the electronic service and the timesaving it provides. This premium will be separately listed on your itemized bill.

A substantial portion of my services may be performed outside of your presence, such as legal research, discussions and negotiations with third parties, including other attorneys, and the preparation of documents. The bills which you will receive will be detailed and should sufficiently apprise you of the nature of the services performed.

I reserve the right to charge a billing fee of 1½% per month or fraction thereof for bills that are not paid within the month after the month in which they are billed.

Arbitration

In accordance with Part 1215 of the Joint Rules of the New York State Appellate Divisions, I am required to advise you that if a dispute arises about my fees, you have the right to arbitration of the dispute pursuant to Part 137 of the Rules of the Chief Administrator of the Courts, a copy of which will be provided to you upon request.

Duty to Cooperate

Upon the conclusion of my representation of the Authority (whether due to retirement of otherwise), I will (i) work with you to identify a suitable individual successor or firm meeting your requirements and acceptable to you in your sole discretion and (ii) transfer copies of my existing files, documents and records (whether electronic or paper) either to you directly (to the extent that such records have not previously been provided to you) or to such successor, at your direction. In addition, as a general matter, I will retain copies of closed files for at least seven years as required by the New York Rules of Professional Conduct, as amended.

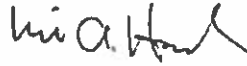
This Agreement will be effective as of January 1, 2018, following your acceptance and approval by the Authority's Board.

Marty, I appreciate the opportunity to continue to be of service to the Authority and look forward to continuing to work with you during 2018.

Martin J. Aman, Executive Director
January 4, 2018
Page 3

Please indicate the Authority's acceptance of the terms of this engagement agreement by signing below.

Very truly yours,

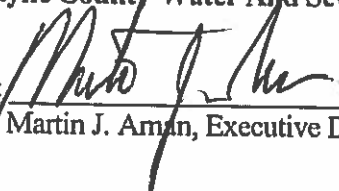


Michael A. Howard, Esq.

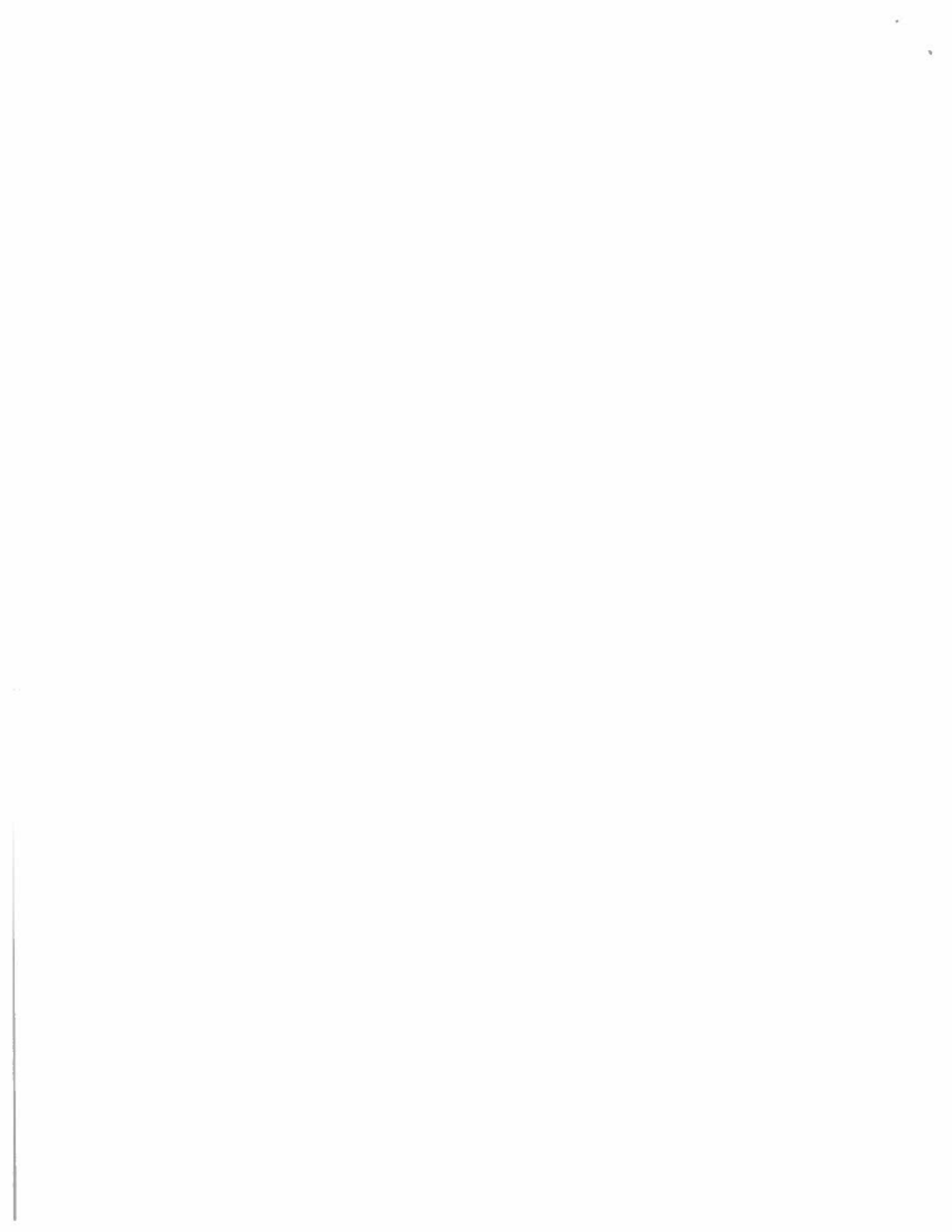
Accepted and agreed to this 23rd day of January, 2018.

Wayne County Water And Sewer Authority

By:



Martin J. Aman, Executive Director





January 23, 2018

Martin J. Aman, Executive Director
Wayne County Water And Sewer Authority
3377 Daansen Road
Walworth, New York 14568

Dear Marty:

We are pleased to have the opportunity to continue to be of service to the Wayne County Water And Sewer Authority ("Authority") and look forward to working with you, your staff and the Authority Board members during the remainder of this year. We will do our best to continue to provide the highest quality legal services in a responsive and efficient manner.

The purpose of this letter is to clarify and confirm the terms and conditions of our engagement as legal counsel to the Authority during 2018 for the services set forth herein.

Scope of Representation

We will act as special legal counsel to the Authority and will represent the Authority in connection with specified legal matters including, without limitation, all labor and employment law and litigation matters. We understand that the Authority will be working independently with Michael Howard, Esq. who will be assisting the Authority as outside, corporate counsel with general corporate; statutory and regulatory compliance; procurement and contracting; compliance with SEQRA; FOIA and Open Meetings; permitting; and, other general corporate matters requiring legal assistance pursuant to the terms of an engagement agreement separately entered into by and between the Authority and Mr. Howard.

My partner, Carol Maue and I will be the attorneys primarily responsible for the representation and will be assisted by other attorneys and professional staff, as necessary. When questions or comments arise about our services, staffing, billings, or other aspects of our representation, please do not hesitate to contact me. It is important that you are satisfied with our services and responsiveness at all times.

Fees, Expenses and Billing Practice

We will bill for our services on the basis of actual time expended. As an accommodation to the Authority, we have agreed to limit our hourly rates through 2018 as follows: \$280.00 for partners; \$205.00 for associates; and, \$155.00 for paralegals. Please note that this represents a substantial discount from our normal hourly rates. We are pleased to offer this fee accommodation because of our longstanding relationship with the Authority since its formation and our commitment to assist the Authority in its mission to provide comprehensive water and sewer services to the residents of Wayne County on a cost effective basis.

To the extent that Mr. Howard may be unavailable from time to time and we are asked to attend regularly scheduled Authority monthly meetings, we will limit our fees for attendance at such meetings to a fixed cost of \$400.00 per meeting. All other meetings, including Authority meetings other than the regularly scheduled monthly meeting will be billed based on our actual time expended at the hourly rates set forth above.

We generally render bills monthly, which will be due net thirty days. In addition to our fees, the Authority will be responsible for payment for disbursements and out-of-pocket expenses, incurred on your behalf. In addition, we charge \$1.25 per page for outgoing (but not incoming) faxes and \$.18 per page for copies. If we bind documents in connection with any matter we charge a flat fee of \$3.00 for each bound volume produced. Third party binding is billed at its actual cost to us. Mileage will be charged at the applicable IRS rate.

Please note that we charge a premium for time that involves electronic research due to the cost the firm incurs for subscribing to the electronic service and the timesaving it provides. This premium will be separately listed on your itemized bill.

A substantial portion of our services may be performed outside of your presence, such as legal research, discussions and negotiations with third parties, including other attorneys, and the preparation of documents. The bills which you will receive will be detailed and should sufficiently apprise you of the nature of the services performed.

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In accordance with Part 1215 of the Joint Rules of the New York State Appellate Divisions, we are required to advise you that if a dispute arises about our fees, you have the right to arbitration of the dispute pursuant to Part 137 of the Rules of the Chief Administrator of the Courts, a copy of which will be provided to you upon request.

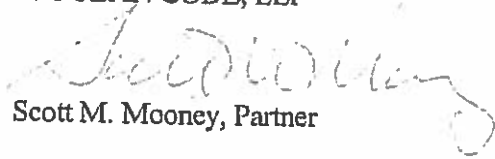
Marty, we appreciate the opportunity to continue to be of service to the Authority and look forward to working with you.



Please indicate the Authority's acceptance of the terms of this amended and restated engagement agreement by signing below.

Very truly yours,

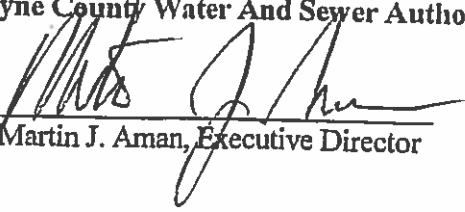
BOYLAN CODE, LLP



Scott M. Mooney, Partner

Accepted and agreed to the 25TH day of January, 2018.

Wayne County Water And Sewer Authority

By: 
Martin J. Aman, Executive Director







COLACINO INDUSTRIES

QUALITY SINCE 1943

Proposal

January 23, 2018

Marty Aman
Wayne County Water and Sewer Authority
3377 Daansen Road
Walworth, NY 14568

RE: 2018 Services Proposal

Dear Marty;

Per our conversation last week, we are pleased to offer the following services proposal for your review. If you have any questions, please feel free to call.

Standard Services Offering

Colacino Industries is a full service Electrical Contractor and Systems Integrator based in Newark, New York. From this one location we are capable of providing traditional Electrical Power and Control Engineering as well as **24 Hour Emergency Service** for all disciplines in the Electrical Industry including, but not limited to the following:

- Electrical Power Distribution
- Emergency Power Distribution Systems (12KW to 2MW)
- High Voltage Maintenance and Testing
- Building Automation Systems, Installation and Maintenance
- SCADA / Telemetry (Supervisory Control and Data Acquisition) Systems
- Process and Batch Control
- Machine Automation, Vision & Motion Control
- Non-Proprietary Fire, Security and Access Control Systems
- Telecom / Data / Fiber Design and Installation
- Fiber Optic Transmission and Backhaul
- Underground Facilities including Trench and Trenchless Technology
- Aerial (Bucket Truck) Service
- Full Service Fabrication Shop with Stainless Steel and Aluminum Capabilities.
- Rigging and Advanced Material Handling

Equipment Availability

Colacino Industries has the following general construction equipment available:

- 15 Fully Stocked Service Vans
- Caterpillar 420DIT Backhoe with 12" , 24" and 30" Buckets, Material Handling Arm and Forks
- Kubota .8, 5.5 and 8 Ton Rubber Tracked Mini Excavator with multiple bucket sizes.
- (2) Bobcat Skidsteer Tractors with multiple attachments.
- Ditchwitch 4010 Trencher with Integrated Backhoe. Provides 8" trench up to 5' in depth.

C:\Users\jmonroe.WCWSA\AppData\Local\Microsoft\Windows\Temporary Internet Files\Content.Outlook\GI1INWFU\Typical Rate and Offering Sheet for WCWSA 2018.docx

- Electric and Propane Man Lifts to 45'
- Bucket Trucks to 50'
- Portable Welding Equipment including MIG, TIG and HeliARC
- Fiber Optic Fusion Splicing, Termination and Testing Equipment.

Emergency Services Available

Colacino Industries is capable of delivering an Emergency Response Time of .5 to 1.5 Hours for your locations in Wayne County. A list of contact numbers will be provided in a separate document with this proposal. In addition to the manpower support, Colacino Industries has a full inventory of standard and emergency parts to support your facility in the event of an equipment failure. A partial listing includes:

- Square D Power Distribution Equipment
- Schneider & Allen Bradley Automation Hardware including PLC's, Drives, Contactors....
- Circuit Breakers to 2000 Amp, Wire up to 500MCM, Conduit, Splice Kits,
- Emergency Generators (Portable) from 12KW to 2MW

Standard Warranty

All material supplied by Colacino Industries is warranted to be free from defects for a period of 1 year or by manufactures period specified, whichever is longer. Any supplied labor and workmanship is warranted for the lifetime of the installed equipment.

Hourly Rates

- | | |
|--------------------------|-------------|
| • Journeymen Electrician | \$100.00/HR |
| • Electrician Level 1 | \$90.00/HR |
| • Electrician Level 2 | \$75.00/HR |
| • Apprentice | \$70.00/HR |
| • PLC/SCADA Programmer | \$140.00/HR |
| • Engineering | \$140.00/HR |

Typical Payment Terms Requested

NET 30

Summation

If you have any questions or want to discuss the proposal, please give me a call. Thanks again for the opportunity to quote your needs.

Sincerely;

James R. Colacino
Systems Engineering
Colacino Industries
315-331-1330
315-573-4066 Cell